

SCREENTEK

Autumn-Winter '08 Issue

Latest news

We welcome you to SCREENTEK's first quarterly Newsletter where we will update you on all our latest news, views, reviews & improvements. This is just one of our exciting & proactive new marketing strategies to look out for.

Our screens have now been selected by several of Europe's leading office furniture manufacturers and specifiers to fulfil their office screens requirements.

Screentek's products allow for maximum freedom of expression and layout thanks to their flexibility and adaptability. Let us show you how groups and teams can interact, where privacy is important, how Information Technology can be smoothly integrated and how easily changes can be made.

Combining a wide variety of materials including acrylic, metal, wood as well as traditional fabrics our screens can be tailored to meet the most imaginative of briefs.

News flash

- ▶ SPRINT Range - most popular screen range to be re-launched.
- ▶ Specials & Bespoke requirements - we will cater for all your needs and requirements.
- ▶ New screen ranges under development - with modern, new finishes never been used on office screens before.
- ▶ New CNC Machine - efficiency and productivity is all important to allow us to remain competitive with the benefits passed on to you.
- ▶ Factory expansion by a further 4000 sqft - recently acquired we now occupy additional floor space in order to optimise our production.

Also this month:

Company website - With close to 1 billion people around the world having access to the Internet and approximately 150 million people accessing the Internet daily, it is the all important marketing tool of the 21st century. Communication and informing customers, creating and maintaining that all important branding of a company is not to be ignored and we at Screentek are in the process of upgrading our website to creating a more user friendly shopping experience. To date, it has been more like an image gallery/library with little information to explain the various products. Our new website however will become far more informative and a 24/7 direct link to all your needs. With this new site we will be able to keep you updated and informed with any recent developments as well as being a fantastic reference point with all the relevant information at your fingertips to peruse over at your leisure.

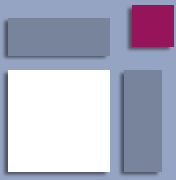


Next up ISO 14000 certification

Committed to continuous improvements. . . It is always crucial to meet good industry standards in any business. This in turn provides customers with piece of mind as to the products quality and services they buy into. For those reasons Screentek had decided to obtain the ISO 9001 certification. ISO 9001 is the internationally recognised standard for an organisation's internal Quality Management. The term 'quality' refers to all those features of a product or service which are required by the customer. An organisation's 'Quality Management' refers to an organisation's actions to ensure that its products or services satisfy its customers' quality requirements and complies with any regulations applicable to those products or services.

Early August '08 we had our Pre-Audit Assessment and are pleased to say that we had all systems in place and therefore **acquired ISO 9001 Certification on the 28th August**, ahead of our estimated date. We are now striving for ISO 14000 and expect certification by the end of the year.





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Screentek has now been trading since 2001 and have grown from strength to strength.

Constantly improving on service, products and value we are trading at the forefront of the UK marketplace.

Contracts & Tenders won. . .



This year the demand for our screens has increased dramatically. Large contracts and tenders have ensured a consistent flow of work and enabled us to grow from strength to strength.

Currently we are working on a contract, supplying a major UK defence contractor with our Alias range of screens for 2 office blocks amounting to around 2000 screens.

Further we have won a large contract supplying the DVLA nationwide with screens from our Alias range.

We also recently signed up a deal with an established Office Furniture manufacturer supplying them with various screen ranges.

A large job for RSPB had been completed in July this year with our Flite range.

Further contracts to the NHS have been obtained through various dealerships we work with.

A large contract with our Flite Screen range will enable us to offer this range as a stock item in early 2009 with even shorter lead times.

We would like to take the opportunity to thank everyone for their support to date and shall continue striving to meet your needs and requirements.



SPRINT SCREEN Range re-launched



Sprint - our most popular Screen Range has been re-launched.

Combining a new slim profile with a robust and durable construction, **Sprint** screens enhance any environment and offer an extensive range of facilities and features.

Having been previously manufactured in Germany and shipped to the UK had restricted its growth due to lead times and cost. Now, with new investments and resources, we are able to manufacture **Sprint** in-house at our Chorley manufacturing plant. This means that we are able to offer our clients a faster turn around time of 10 to 15 working days as well as being competitively priced and once again securing its position in the marketplace.

Being tooled up to manufacture our own aluminium extrusion also allows us to offer the Aluminium frame in various finishes of which Silver (RAL9006) and Graphite (RAL7024) as standard.

The complete **Sprint** range will be available as of January 2009.

For more information please call us now on 01257 795 588.



Investment in new Hi-Tech Equipment

Late July this year we had a delivery of a brand new Masterwood - Project 400L CNC machine and on the 4th August '08 it was commissioned for production.

Due to customer demand and increased order levels we needed to address our production methods and soon realised that we needed to invest in new technology which would assist us in producing goods more consistently, and accurately as well as being competitively priced.

This CNC machine is a double bed operation which means that you can set



up one panel for machining on one side while on the other side a panel is already in the process of being machined. This will save vast amounts of time as this process combines numerous previous manual stages that were dealt with separately. In turn we now have doubled our production capacity and therefore can provide our customers with a better service and quality finish.

Furthermore it assists us to offer you a bespoke service for personalised requirements. All you need to do is provide us with your specific requirements and we will endeavour to meet them. This has become an all important service to the industry and competitive marketplace.

For more information on this matter, please feel free to contact us.



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